

PHYSICIAN CORE CARE – QUALITOX LABORATORIES:

## A Customized Solution to Meet Your Specific Business Needs

### A Nationwide Presence

Physician Core Care (PCC), a healthcare consulting and laboratory management company, has had a decade-long partnership with QualiTox (QTX), a specialty laboratory with a comprehensive testing menu. Both companies are proud to serve clients across the country.

**100+ years** of grit  
and experience to help you  
tackle these challenging  
times head on.



### Relevant Experience

The leadership teams of PCC and QTX bring a wealth of experience in the areas of laboratory and healthcare management, commercial insurance, and market analysis.



### Agility

Given the flat organizational structure of both our firms, we will provide your business with the flexibility required to meet changing needs and unforeseen circumstances.



### Availability

QTX has 10,000+ collection kits on-hand, instrument reagents and assays are made in-house, and sample results are completed and typically turned around in a 36-48-hour timeframe.



### Pricing

Using 7,000 tests as the apex, COVID-19-only tests are \$135.00 per sample, which includes the collection kit, shipping charges and sample analysis. Full RPP tests are \$300 per sample.

## Scope of Work

Regardless of the size of your business, testing for COVID-19 has become a staple to ensure employee and customer safety. A full Respiratory Pathogen Profile (RPP) can be utilized for on-going diagnostic testing for personnel exhibiting flu-like symptoms and includes detection of COVID-19 and four additional known Corona viruses, as well as bronchitis, pneumonia, and other upper respiratory infections.



### Assay/Sample Analysis

"DTPM COVID-19" is QTX's assay, which is a laboratory-developed test (submitted for FDA EUA Approval) and is described as a "Qualitative" diagnostic test for the detection of SARS-Cov-2 RNA. The assay is sensitive and selective at >95%. Analysis is performed using the Thermo Fisher QuantStudio5 RT-PCR.

### Collection

Kit components are made in the U.S.A., and the established supply chain is strong and reliable. The Nasopharyngeal swab with liquid Amies is accompanied by transport media which keeps the sample stable for up to 72 hours after collection.



### Service Guarantee

**Your customers demand the best from you and your team regardless of the size or type of interaction.** PCC-QTX understands this and if sample results are not delivered by an agreed-upon timeframe, a full refund will be issued for that sample(s).

## Let's Talk

At Physician Core Care, we embody our core tenets:

- a culture that values listening and thorough needs-analysis;
- an understanding that healthcare is best when delivered locally;
- expertise in formulating cost-effective solutions;
- never sacrificing credibility and long-term satisfaction for short-term gains.

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